Public Expose

PT Sunindo Pratama Tbk

Jakarta, 12 Juni 2025



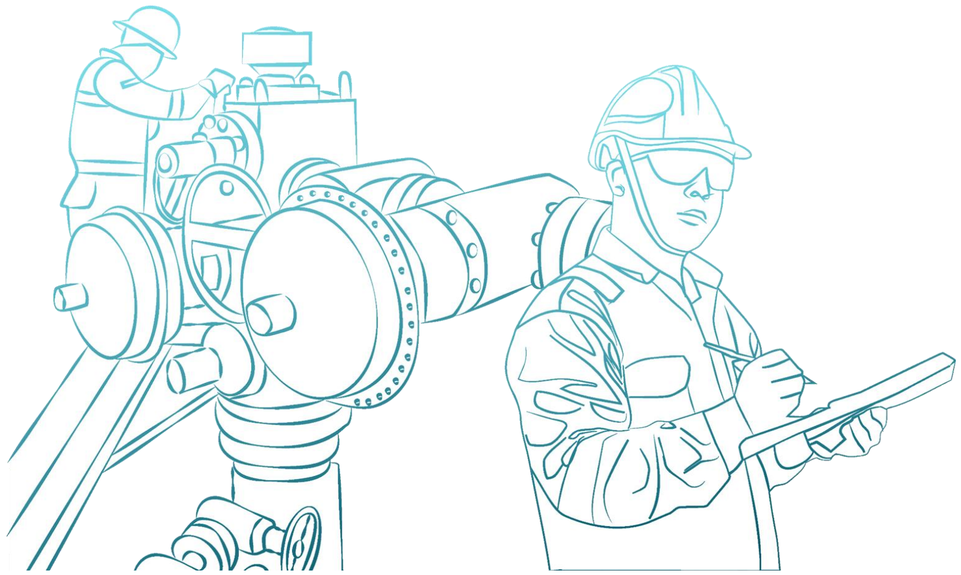
Chapter 1

Company Profile



Company Brief

PT Sunindo Pratama Tbk (SUNI) was established in September 2002 as the player in the oil & gas supporting business and **the pioneer in Indonesia for seamless Oil Country Tubular Goods (OCTG) tubing** as our biggest revenue contributor.



Our strategic assets, PT Rainbow Tubulars Manufacture (RTM), in-house OCTG tubing producers, enables us to secure the availability of the production throughout the year, making it as our vital strategic asset. **RTM has also achieved the high local content (TKDN) and aligned with government TKDN regulation.**

"With the **underserved market** for tubing products in Indonesia coupled with the Government target in **increasing oil and natural gas production by 2030,** we have an enormous potential to boost our capacity and sustainable financial performance going forward."

Milestone

2002
The Company established in September 2002 (business line in Chiller)

2004
First project in Oil & Gas that setup the Company to focus in Oil & Gas Industries (start in Oil & Gas Industries)

2007
The Company obtained ISO 9001: 2000 Certification

2010
The Company obtained ISO 9001: 2008 Certification

2017
The Company decided to expand to non-Oil & Gas Industries and to address environmental issues

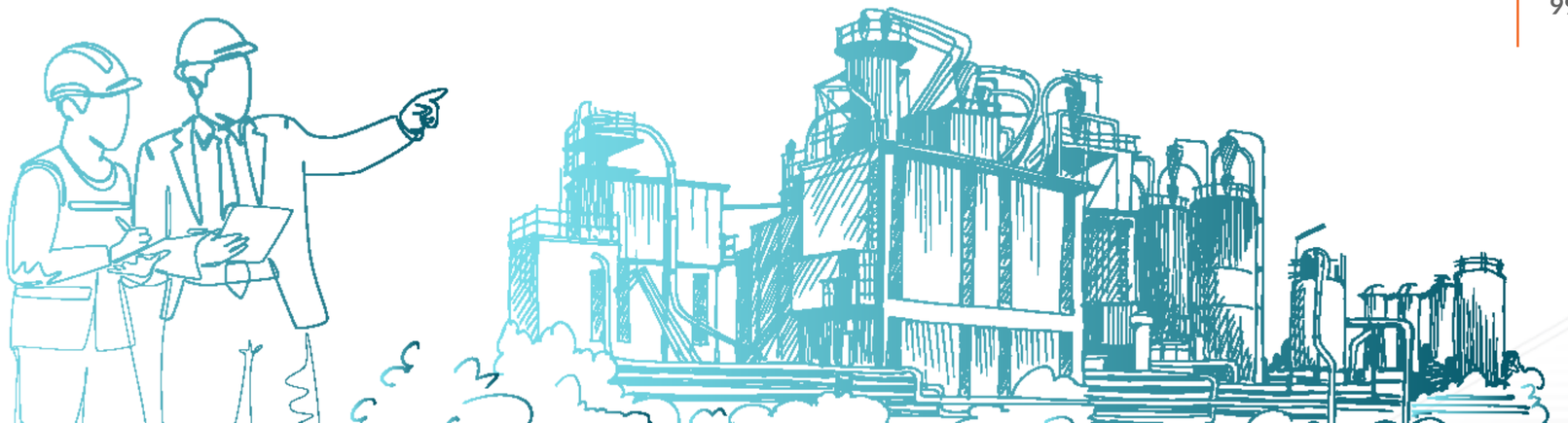
2018
The Company obtained ISO 9001: 2015 Certification

2019
The Company acquired 60% shares in PT Rainbow Tubulars Manufacture, a manufacturing /production of seamless pipe company located in Batam, Indonesia

2021
The Company supplied to the Geothermal industry for the first time by winning 2 Purchase Orders from Star Energy Geothermal

2023
- The Company went IPO
- Acquired a 39.96% stake in PT Rainbow Tubulars Manufacture and became the controlling shareholder in PT Rainbow Tubulars Manufacture with a 99.96% share

2024
- The Company increased paid-up capital in its subsidiary, RTM, by IDR 153 billion
- RTM started developing Plant 2 in Batam



Line of Business

Product



OCTG Casing



OCGT Tubing



Wellhead and Christmas Tree



Drill Bit PDC Bit

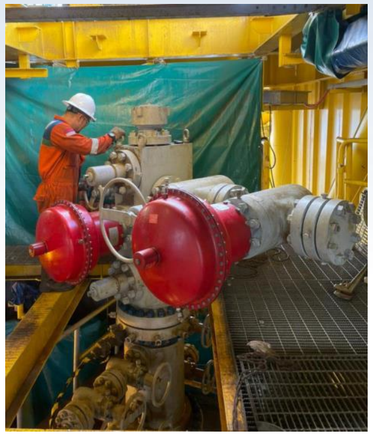


Drill Bit Tricone Bit



Completion Equipment

Services



Wellhead Installation and Maintenance Services

SUNI 3 Main Products

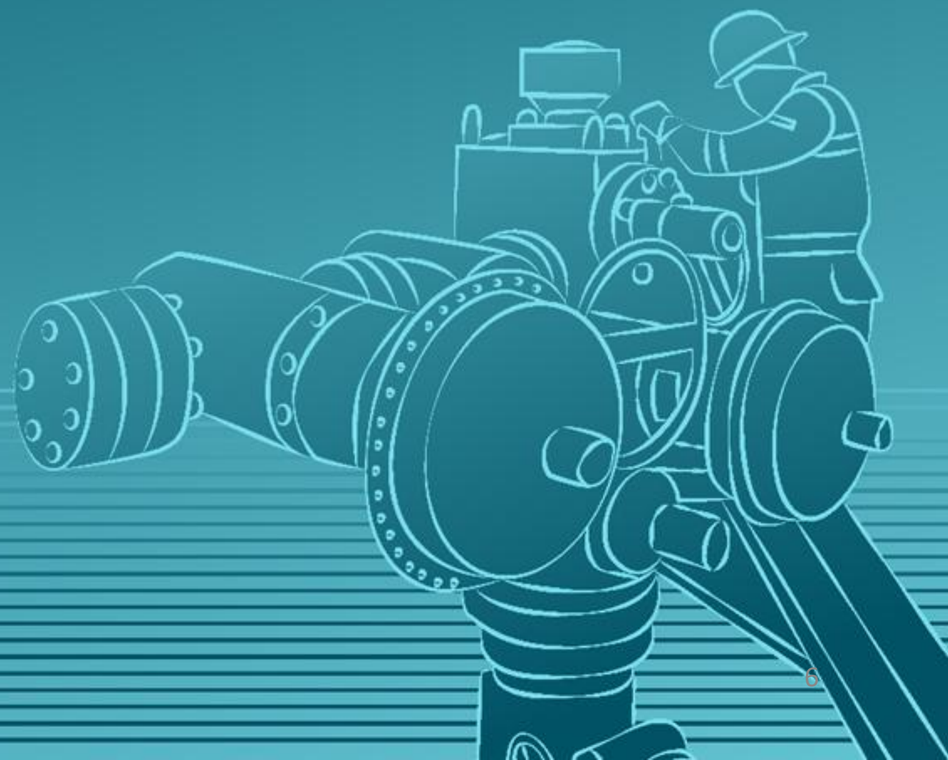
1. **OCTG Tubing (RTM Products)**
   Size: 2-3/8” to 4-1/2”
1. **OCTG Casing**
   Size: 4-1/2” to 20”
1. **Wellhead & Christmas Tree**

Most popular products

1. **Tubing:**
   Size: 2-3/8”, 2-7/8”, 3-1/2”, 4-1/2”
   Grade: J-55, N-80, L-80
1. **Casing**
   Size: 7”, 9-5/8”, 13-3/8”
   Grade: K-55, N-80, L-80
1. **Wellhead & Christmas Tree**
   Classes: AA, BB, CC, EE, FF, HH
   Pressure (psi): 3000, 5000, 10000

Chapter 2

Strategy & Target



Our Strategic Plan in 2025

01 Increasing the production capacity of seamless pipe/OCTG tubing

02 Product & market diversifications

03 PT Petro Synergy Manufacturing : Starting commercial operation

04 Buyback shares 1 mio lot or IDR80 bio to utilize idle cash

Management Highlight 1Q - 2025

Sustainable Profitability

Operating revenues
+93% YoY to IDR314 bn

Gross profit
+75% YoY to IDR105 bn

Net profit
+100% YoY to IDR66 bn

EBITDA
+88% YoY to IDR88 bn

Solid Balance Sheet

Equity
+8% YoY to IDR848 bn

Financial Debt
-7% YoY to IDR100 bn

Debt to EBITDA ratio 1.17 time
DER 0.33 time
Current ratio 3.17 time

Improving Cash Flow

Operating activities
+478% YoY to net cash IDR71 bn

Investing activities
+61% YoY to net cash IDR56 bn

Financing activities
-31% YoY to net cash IDR7 bn

Strong Operations

Sales volume
OCTG
+71% YoY to 9,379 ton



Our Target in 2025

No	Indicator			Unit	1Q - 2025	FY 2025	Achievement
					Actual	Target	%
1	Operating	OCTG		ton	9,379	34,600	27
		Wellhead & X'mas Tree		unit	12	105	11
2	Financial	Profitability	Operating revenue	billion IDR	314	1,124	28
			Gross profit	billion IDR	105	346	30
			Net profit	billion IDR	66	210	31
		Financial Debt	DER (max 2.5 time)	time	0.33	0.24	138
			Current ratio (min 1 time)	time	3.17	4.87	65
		Capital Expenditure	Capex	billion IDR	56	175	32

Net profit achievement
31%

Chapter 3

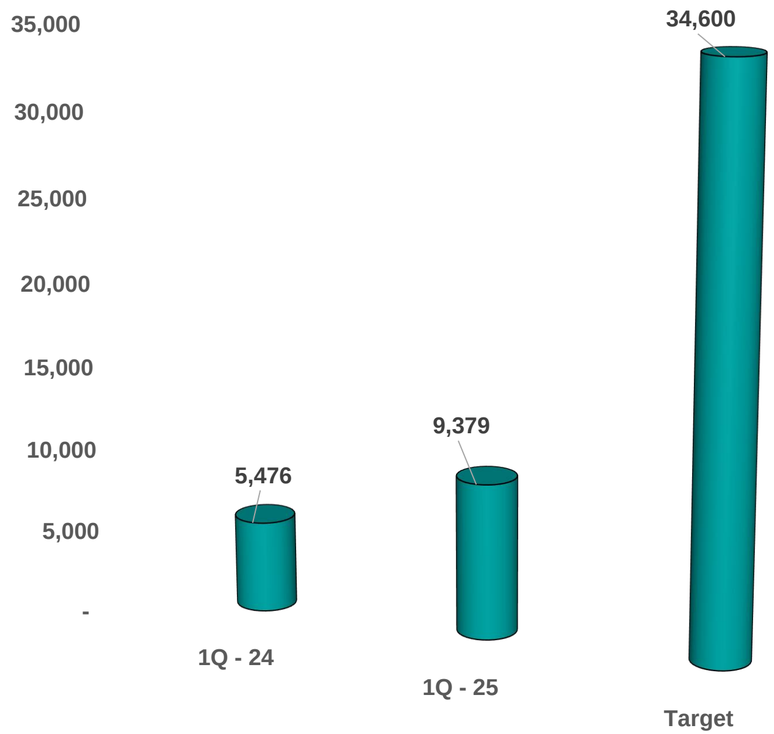
Operational Performance

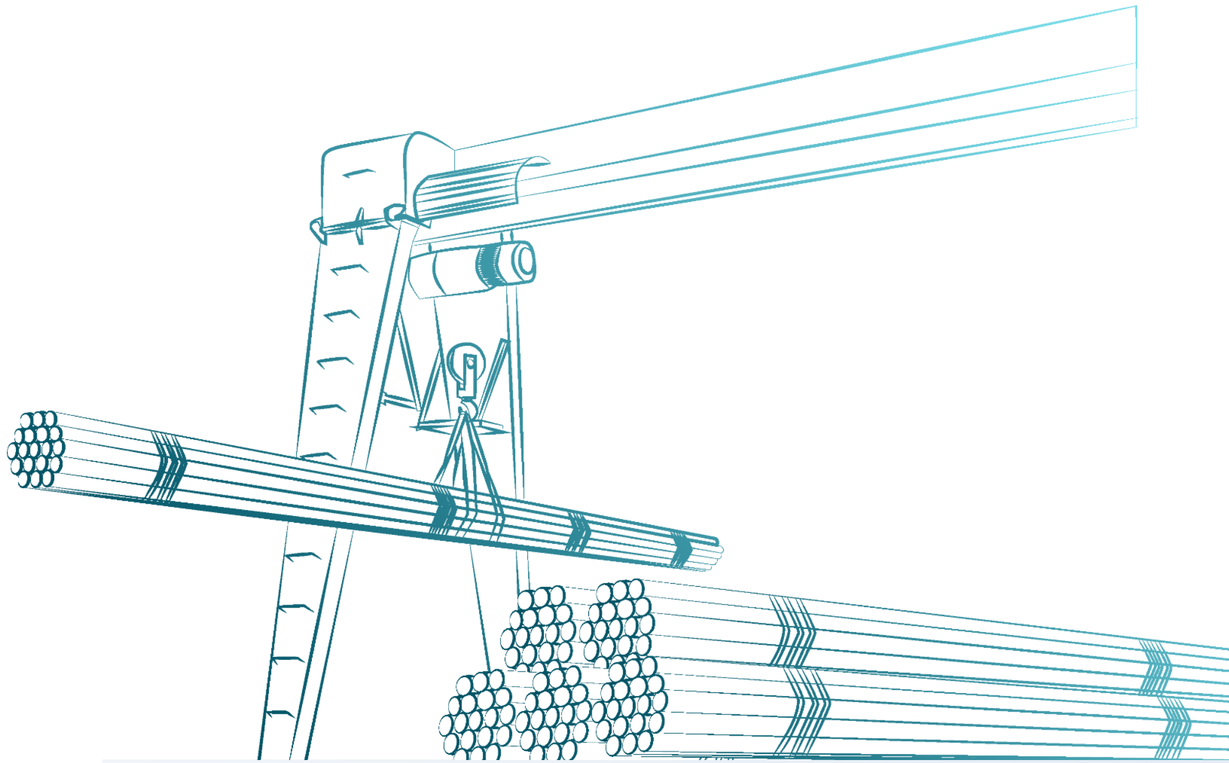


OCTG Performance

OCTG Sales Volume (ton)

1Q - 2025 **+71% YoY to 9,379 ton**
Achieved 27% target FY 2025

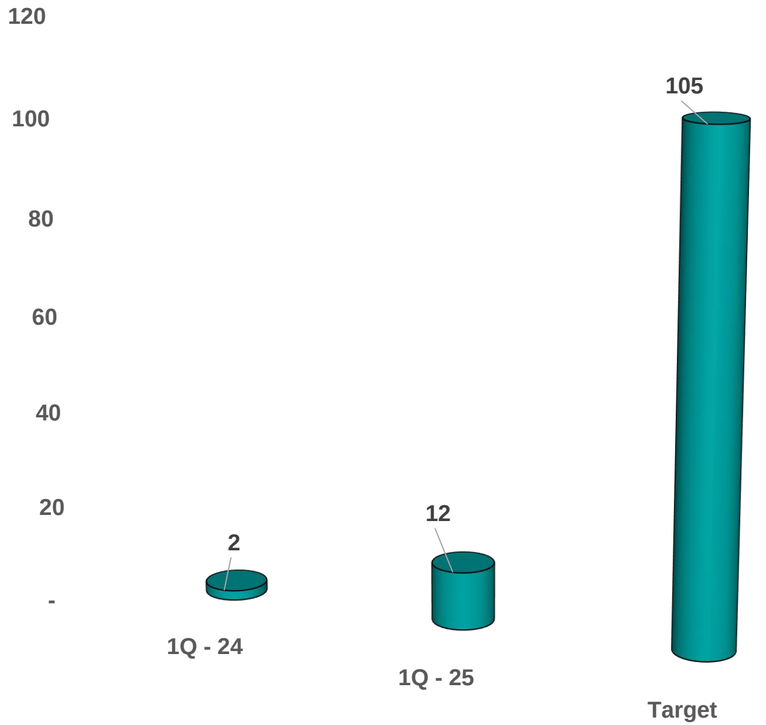


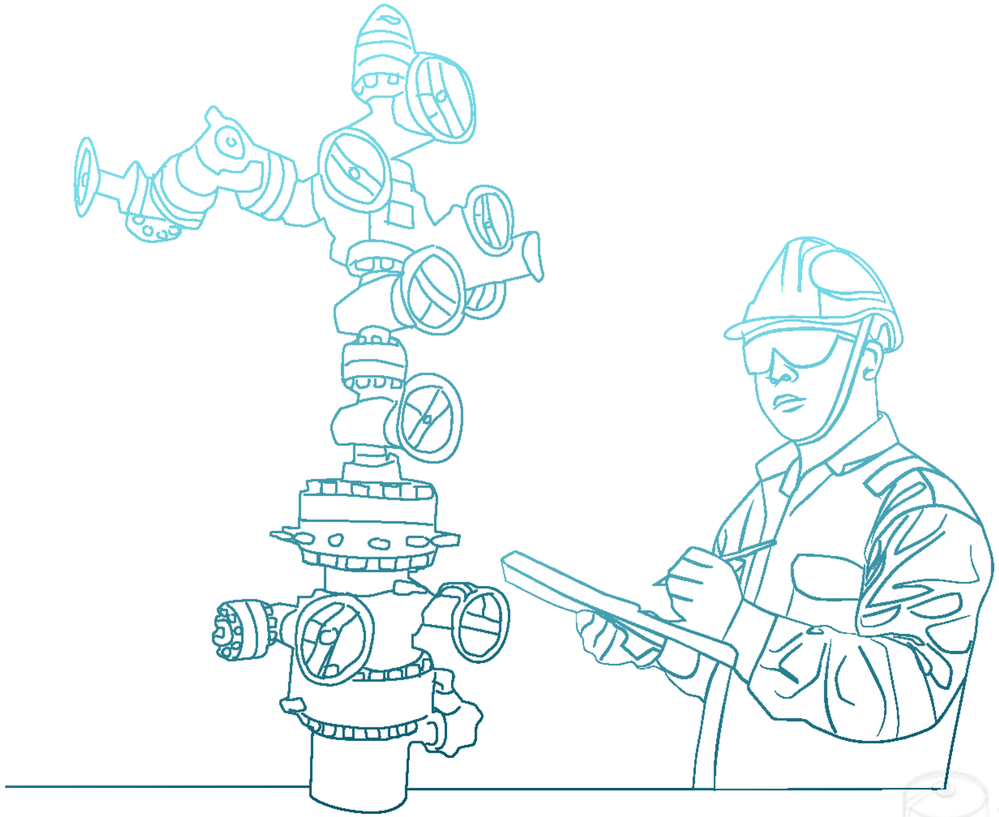


Wellhead & X’mas Tree Performance

Wellhead & X’mas Tree (unit)

1Q - 2025 **500% YoY to 12 unit**
Achieved 11% target FY 2025





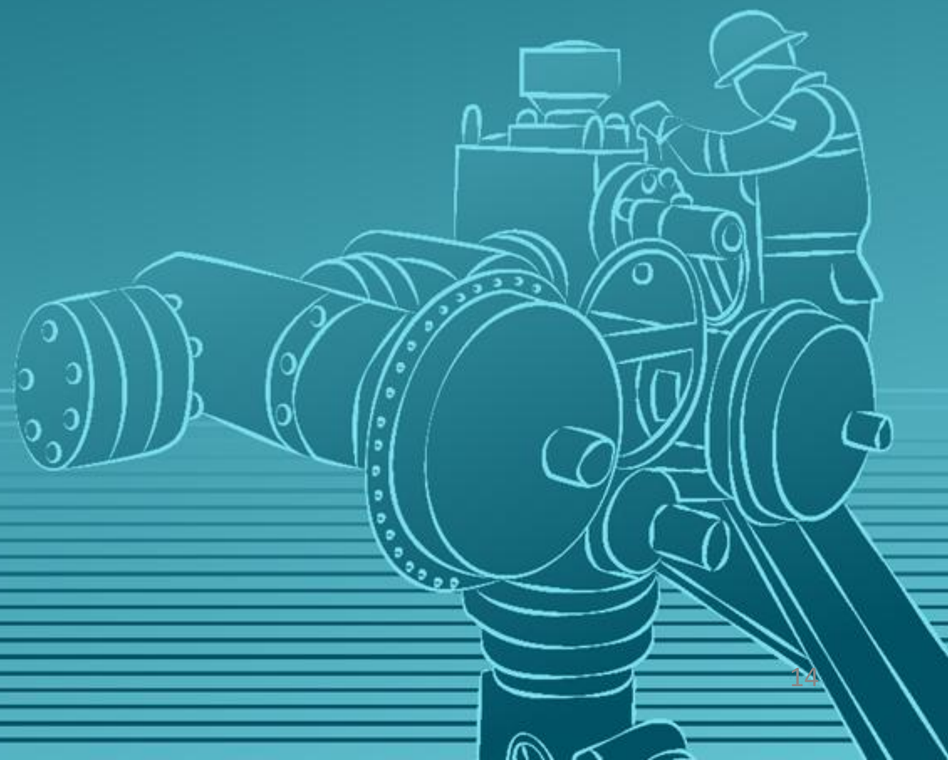
Chapter 4

Highlights of the AGMS Resolution



Chapter 5

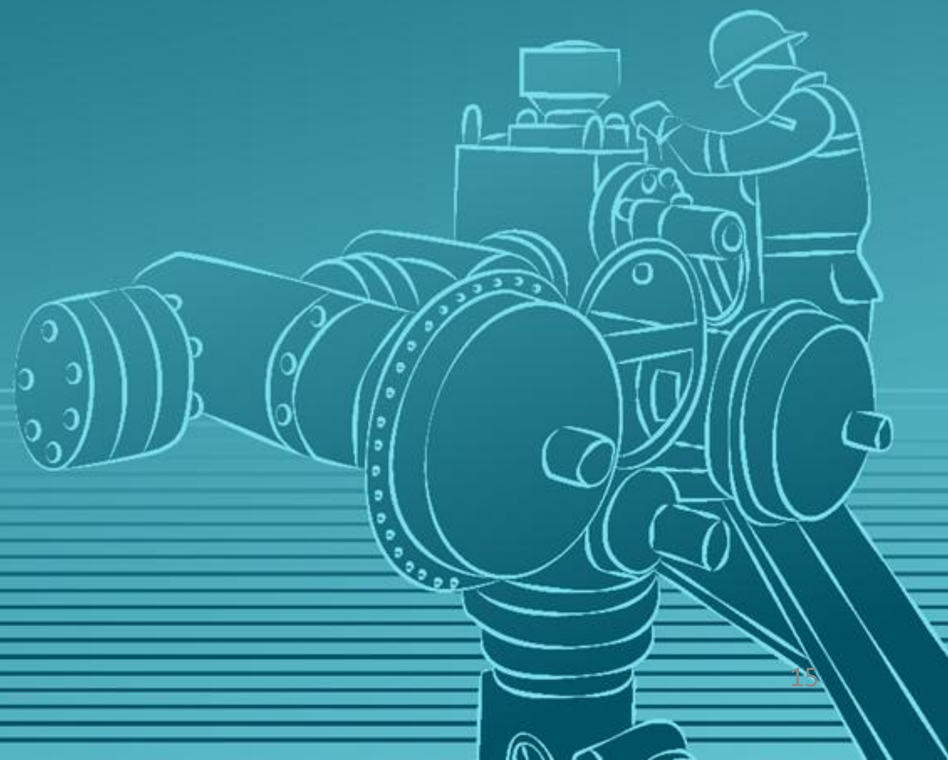
Operational Updates



SUNI’s Public Expose
Zoom Link

https://us06web.zoom.us/j/85656545162?pwd=rszJbnW7TeSQOkRwDoybjjK60WFSjC.1

Date : 12 June 2025
Time : 11.00 WIB



Thank You

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